INDIGO BLUE CAPITAL

Acquisition Criteria

November 2026

Indigo Blue Capital is a principal investment firm focused on acquiring and operating specialty manufacturing businesses: engineered materials and plastics, fabricated and engineered components, industrial products, and specialty chemicals.

What we acquire

	Core focus	Smaller platforms and bolt-ons
EBITDA	$25M–$100M+	$3M–$25M
SITUATION	Corporate carve-outs, public-company divestitures, and restructurings	Founder- and family-owned companies: succession, retirement, or a full sale
BUSINESS	Specialty manufacturers	Specialty manufacturers and fabricators
SELLER	Corporate parent, public company, or a restructuring process	Owner, founder, or family

Both bands

- Sectors: all of specialty manufacturing. Cast and extruded polymers, PMMA, and engineered plastics are a particular specialty, not the boundary.
- Strong asset bases and defensible market positions
- Control acquisitions only
- United States
- Long-term hold

We will work with: shared services, transition services agreements, a perimeter still being drawn, and standalone financials that are not finished.

Not a fit: early-stage or pre-revenue companies, minority investments, and businesses outside manufacturing.

Our approach

- Deal-by-deal financing, backed by a broad network of private investors and family offices—we are not a fund, so there is no fund clock and no forced exit timeline
- Operational continuity from day one—we retain management, preserve teams, and honor customer commitments
- Long-term hold orientation—we build businesses, not exit portfolios
- Willingness to move quickly and close with certainty in time-sensitive situations

Our background

Before Indigo Blue, our team worked on more than $20 billion in closed transactions on the principal side, inside the buyer or the seller: business combinations, divestitures, and restructurings. We've run manufacturing and fabrication businesses: pricing, quoting, job costing, scheduling, shipping, and the books.

Send us something

A teaser, a one-paragraph description, or a name and a number. We sign NDAs promptly, we reply quickly and in confidence, and we say no quickly when it is a no.

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